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Excellence in
the New Normal

2010 APICS
International
Conference & Expo

October 17-19, 2010
Nashville, Tennessee, USA

Best Practices for
Global Supply Chain
and Operations
Management

Registration opens in April.



Upcoming Events:

May 18th Tuesday PDM -
Salvi's Bistro
1323 W Street James
Lutheran Lane
Columbus, OH 43228-9759
(614) 870-8788

Presenter:
Paul Piechota from
the University of Dayton
speaking
on Made In America.

Save the Date April 20th
Register Online <http://www.apics-cols.org/meetings.htm>

TALENT GAP IN YOUR SUPPLY CHAIN

Cantina Laredo

Polaris Fashion Place
8791 Lyra Drive
Columbus, OH 43240
(614) 781-1139

167 million skilled jobs to fill with
only 157 million workers.

2.6 new jobs created for each
new person

**Business who can harness
employee knowledge will survive**

**"What is your role in this
employer crisis?"**

Topic

"Do you have a plan in place to retain Human Capital over

time?"

"Is your Human Capital effectively protected and leveraged?"

"Is your business structured to optimize Human Capital?"

The next wave of economic growth is going to come from knowledge-based businesses - those with the intellectual capital to enable them to make smart products and services.

No matter what type of business it is- manufacturing, retail, service- it will be necessary to manage the knowledge of that company's personnel to achieve economic growth.

Companies that create infrastructures to promote innovation and continual learning will flourish. Those that do not will struggle to stay in business.

Speaker: Carrie Van Daele,

President/CEO, Van Daele & Associates, Inc. and
Published Author, see link to book

WWW.VTRAIN.US

Benefits of Your Membership: Free APICS Webinars On Demand

APICS offers its members free access to a selection of free recorded APICS Webinars. Each 60-minute event features an educational discussion, case studies, and a Q&A session. Participate in an APICS Webinar On-Demand from your home or office - all you need is an Internet connection and computer speakers.

Hold a Brown Bag lunch at your company! What a great way to get free training and professional development! And did I mention FREE for APICS members.

APICS Webinars On-Demand cover important operations management subjects, including, accounting, e-business, forecasting, inventory, lean, management, other, six sigma, supply chain, theory of constraints (TOC), and more.

Begin exploring this APICS member benefit today at:

<http://www.apics.org/Education/Webinars/Archived/default.htm>

We thank you and value your being a member of the Columbus chapter. If you have questions about your membership or would like us to make a presentation about APICS benefits to your management, please contact me at jmccullough@navmp.com.

Jeff McCullough, VP of Marketing

Membership News

Current Membership Total: 268

Professional Members:	236
Student Associate Members:	28
Retired Members:	2
Academic Professional Members:	2

New Members:

Lisa Honaker CPIM	Abbott Laboratories International Inc	Sherry Lamar	Abbott Nutrition
Barbra Galbraith	Abbott Nutrition	Linda Tucker	Abbott Nutrition
Denise Neibarger	Abbott Nutrition	Harold Vassar	Abbott Nutrition
Joni Wallace	Abbott Nutrition	Paula Markovich	Abbott Nutrition
Mary Bonheim	Abbott Nutrition	Elizabeth Ettenhofer	Abbott Nutrition
Edburn Faircloth	Abbott Nutrition	Graham Layburn	Abbott Nutrition
James Endicott	Abbott Nutrition	Chris Thackery	Abbott Nutrition
Elizabeth Myers	Abbott Nutrition	Charles Bailey	Abbott Nutrition
Homer Wiget	Abbott Nutrition	Garret Burrell	Abbott Nutrition
Lisa Wieland	Abbott Nutrition	Annette Germond	Abbott Nutrition
Theresa Keller	Abbott Nutrition	Hugh Montgomery	Abbott Nutrition
Tori Ahmed	Abbott Nutrition	Vijay Kumar	Abbott Nutrition
Molly Selan	Abbott Nutrition	Andrea Sturtz	Dupont High Performance
Digish Doshi	Abbott Nutrition	Debbie McPherson	Dupont Powder Coatings
Terry Tanner	Abbott Nutrition	Ana Rosado Feger	Ohio University College of Business
Joseph Reed	Abbott Nutrition	Manoj Dhulipala	Scotts Medical Co
Thomas Gernert	Abbott Nutrition	Michael Flowers	Tigerpoly Manufacturing Inc
John Sroka	Abbott Nutrition	Amie Fleck	
Janice Rosado	Abbott Nutrition	Matt McKeever	

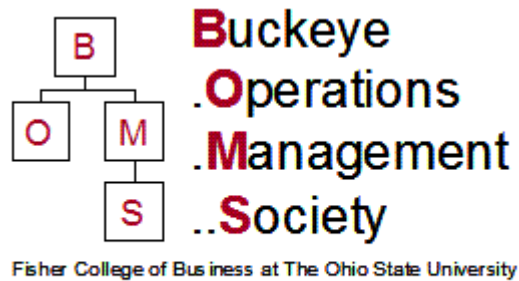
Rod Davis Abbott Nutrition Adam Peters
 Sethu Thamilarasan
 Marcus Casey
 Bill Soller

Education Update:

Check the web site www.apics-col.org - for class schedules.

CSCP instruction will be scheduled upon demand.

The chapter has some new workshop offerings in lean and global purchasing. Classes will be scheduled as interest develops. Workshop content and pricing will be on web site soon



Buckeye Operations Management Society is pushing forward into the last quarter of the academic year! The organization has recently turned over its leadership, and is in fantastic shape for the coming year.

BOMS members will be competing in a number of case competitions in the coming months, and we are hoping for continued success to follow up our 3rd place finish at the APICS Mid-Atlantic District Student Case Competition in Toledo in late

February. Two of these events are being organized by BOMS, and sponsored/hosted by Target and Limited Brands respectively.

Additionally, BOMS members will have the opportunity to attend events with Dow Chemical, and Swagelok. Events with other well-known local firms are still being finalized. Information regarding tours, general meetings, and other BOMS events can be found on our website at <https://groups.cob.ohio-state.edu/boms>. As always, APICS members are encouraged to join us at our general meetings. We look forward to seeing you, and thank you for your continued support of the student chapter!

Bradley R. Wise

President & CEO, [Buckeye Operations Management Society](http://www.buckeyeboms.org)

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The Ohio State University

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President's Message

As I write this, it's a beautiful day with the sun shining and the promise of spring. It has been a long winter that played havoc with several scheduled events. Odds are that snow will not factor into our plans for the April and May meetings, which will close out this year.

I wish to thank ISM for their hospitality at our joint meeting in March. We had a diverse group of experts discussing issues effecting supply chain management in general and issues of concern here in central Ohio. It was a lively discussion and it's always good to break bread with our friends at ISM.

Our April meeting will feature Carrie A. Van Daele, an accomplished expert on developing and maintaining human capital. We are fortunate to be able to bring Carrie to Columbus to speak with us. As always, we welcome our members to bring guests to our meetings. Help us in welcoming Carrie to Columbus.

We are also fortunate that Paul Piechota was able to reschedule for May the presentation originally planned for February. Paul will discuss Manufacturing in America, the impact of outsourcing and examples of companies that have been successful at keeping manufacturing jobs in America. This should prove to be an informative discussion and timely given the troubles in the manufacturing sector. I look forward to seeing you at both the April and May meetings

Bill Thurston, CPIM, CIRM, PMP

President, APICS Columbus

Resume Tips: Five Ways to Grab Employers' Attention

With today's level of competition for good jobs your resume has got only one chance to make a great first impression. To be considered for interviews your resume must have that special something that grabs the reader's attention and motivates them to call you. Here are five strategies for transforming a blah document into a WOW resume that will get employers calling you.

1. Keep your focus clear and to the point.

The first thing potential employers need to know is what you do and the position you are interested in. In the past job seekers have used an objective statement at the top of their resume to indicate their employment interest. With the lightning speed scanning approach that recruiters take in viewing resumes, a wordy, vague objective statement taking up three or more lines of text just

doesn't get the job done. In most cases they don't get read.

Instead, write a short, direct professional summary that clearly illustrates your career focus. Your statement should include your profession, how long you've done it and your particular areas of expertise. Something to the effect of:

Senior purchasing professions with 10 years' procurement expertise in: strategic sourcing, contract negotiation, financial analysis, strategic planning, leadership, contract law and process improvement.

Remember, your resume is not an historical tell-all. To keep your focus clear make sure that everything following in your resume relates to your focus. Leave off extraneous details.

2. Stuff your resume with key words.

The more key words you use the more frequently your resume will show up in online searches like LinkedIn, TheLadders and CareerBuilder, etc.. Additionally, employer resume data bases also use key words to query for qualifying candidates. Without appropriate key words your resume will be electronically ignored. Without key words, your resume is being shot off into a black void each time you submit it.

A good way to make sure your resume is full of key words is to check it against job postings. Use as many of the key words found in the responsibilities and qualifications sections of job postings. As much as you can, match up your terminology with what you find in job postings.

3. Keep your resume reader-friendly.

Nothing gets ignored like a resume full of lengthy blocks of text. No one has time to read through that much information. Resume screeners need to be able to absorb your information quickly. Leave out extraneous details so that key facts show up easily. Separate blocks of text into smaller easy-to-digest snippets of information. Use white space to separate bullet points so that each stand out. Be sure that your font size is readable: nothing smaller than 11 point.

4. Include plenty of accomplishments.

If you want to stand out from the crowd you must include accomplishments throughout your resume. Write accomplishments that show how you solve universal problems such as saving time, cutting costs, improving performance and increasing customer satisfaction. Your accomplishments should stand out on your resume in bullets separate from your responsibilities. Don't make the common mistake of combining responsibilities and accomplishments in a long list of bullets. List your responsibilities in a small block of text and your accomplishments in bullet form following.

5. Get your best information on page one.

It's true, if you can't grab their attention on page one they won't stick it out to find out the wonderful things you've got on page two or three. This presents a problem for those who experienced their most productive work five or more years back. The solution is to use the hybrid resume format that allows you to create a highlight of accomplishments section at the top of page one of your resume. This area of your resume is reserved for the best examples of your work. The accomplishments you include should illustrate the key transferable skills needed for the position you are interested in.

Don't delay in implementing these resume changes. Employers are waiting for you with opportunities for a better career and a better life.

Deborah Walker, Certified Career Management Coach

Read more career tips and see sample resumes at:

www.AlphaAdvantage.com

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