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Sales and Operations Planning What it means for Cargill!!

April 21, 2009

Register online at
www.apics-col.org

Registration cut off April 17, 2009

The Old Bag of Nails
24-26 North State Street
Westerville 614-794-6900

Registration 5:30pm
Dinner 6:00pm
Presentation
to follow

Professional Biography David Rushton

David Rushton - Sales and Operations Planning Process Leader for Cargill, Inc.

David Rushton is Process Leader for the Cargill Business Unit - Dressings, Sauces and Oils. His experience in supply chain associated activities has spanned a career of some 20 years and is currently leading the S&OP process within Cargill. Previous Sales and Operations Planning process knowledge and experience have included implementations and development within several business areas including plastics, chemicals and agricultural components.

Prior to Cargill, David was Director of Supply Chain Management with Bayer Inc., involved with ERP deployment, Sales Forecasting development and Sales and Operations Planning development. Within his career, he has maintained numerous

professional affiliations including the Institute of Industrial Engineers, the Institute for Business Forecasting and APICS. David has also held management positions in engineering, maintenance and manufacturing.

Presentation Abstract - David Rushton

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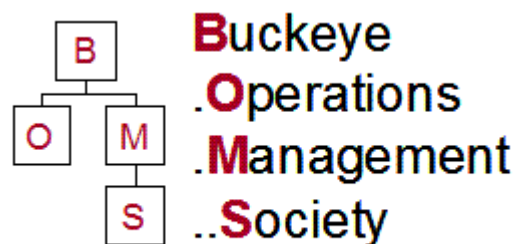
The path to gaining true financial results within any business process can be challenging. This is especially true of integrated processes that encompass a number of functional business areas and typically isolated activities, such as Sales and Operations Planning.

Cargill's Dressing, Sauces and Oils (DSO) business unit embarked upon the S&OP journey over a year ago with the coaching and guidance of Oliver Wight Americas. Through this partnership and the commitment of business leadership, the process architecture and discipline has been established. Now the S&OP process is in a cycle for continuing improvement, establishing further benefits that are linked with our business strategy.

For supply chain professionals and executives, this presentation and discussion will focus on the S&OP process development/deployment, change management as well as the financial commitment made to the Cargill organization.

BOMS Update:

Over the past few weeks BOMS has hosted many interesting speakers and has had members represent the organization in many events. A team of BOMS students are finalists in a case competition hosted by Limitedbrads at Miami University at Oxford. BOMS also has 8 students studying to take



Fisher College of Business at The Ohio State University

the BSCM exam for their CPIM certification. Also, BOMS received a generous donation from Eaton to help support the organization's activities. Finally, the organization's faculty advisor Dr. Andrea Prudhomme, has been recognized as a recipient of the 2009 Outstanding Student Organization Advisor Award for her outstanding contributions to student life at the Fisher College of Business.

Justin M. Crawford
Executive Vice President, BOMS

Max M. Fisher College of Business
The Ohio State University
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Membership News

Current Membership Total: 269

Professional Members:	230
Corporate Voting Members:	16
Student Associate Members:	20
Retired Members:	2
Academic Professional Members:	1

Corporate Associates (not included in total): 76

New Members (Past 60 Days)

Member ID	Member Name	Company Name	Membership Type
1696498	Marjorie Salada		Professional Member
1697386	Jane Lee	Hexion Specialty Chemicals	Professional Member
1698684	Cathy Gainer		Professional Member
1698697	Kathy Powers		Professional Member
1644801	Sun Kwok		Professional Member
1698099	Tomi Forte-Carmean	Boehringer-Ingelheim Roxane Inc.	Professional Member
1699403	Tim Mazur		Professional Member
1695547	Tim Garrett		Professional Member

2009-2010 Education Schedule

The new schedule for CPIM and CSCP classes has been established and is posted on our web site (apics-col.org).

Both the CPIM and CSCP classes will be all day Saturday events. .

The CPIM exams continue to be offered via computer based testing in North America throughout the year. Specific dates and hours of operation vary by date. Check APICS.org web site for locations.

CSCP exams continue to be paper and pencil. The schedule for the balance of 2009 is now listed on the chapter web site. Testing locations currently are in Columbus and Dayton.

Make sure when registering for a class that you include you APICS Membership ID.

In house classes are available upon request.

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