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November 14th Professional Development Meeting

Save the Date:

Carrie Van Daele Presenting: Capture Your Human Capital Before You Lose It!

Capture Your Human Capital Before You Lose It!

Date: Tuesday, November 14, 2006

Time:	TAT Ristorante
5:30 – 6:00 Networking	1210 S James Road
6:00 – 7:00 Dinner	Columbus OH 43219
7:00 – 8:00 Presentation	

Speaker Bio:

Carrie A. Van Daele
President/CEO and Founder
Van Daele & Associates, Inc.

Carrie has built a training & development practice from scratch into a highly successful, well-recognized business. An impressive client list that includes Fortune 500 corporations to medium and smaller size companies is a testament to Carrie's special talents and hard work.

Her company was founded in 1987 as a training & development firm in the areas of leadership, train the trainer, continuous process improvements, team building, strategic planning, sales/marketing, workforce development and general business consulting. The original mission of her company remains the same today. Actually, it is twofold, (1) to serve other companies, and (2) to take care of her family: biological members, adopted and Associates. Her company leads by its heart with profit as one of the many trailing indicators of success. Her company's discipline is customer intimacy; whereas, the company takes the time to get to know the client.

The company provides a proven Training Methodology to the client for results. This Training Methodology was developed by Carrie, and is being considered for publication.

Carrie's most successful achievement in life is being a mother to her nineteen year old daughter, Ronee Ann Van Daele. Ronee motivates Carrie to be the best President/CEO, and other roles for which Carrie has responsibilities.

Carrie is a **Published Author** of a book called The Fifty-Best Training Techniques published by Crisp Publications in Menlo Park, California. Her book can be found at (ISBN 1-56052-352-2), www.courseit.com/crisplearningseries/Fifty-MinuteSeries. She is featured in several publications such as Women of Achievement and Business People Magazine, along with Newspaper articles.

Carrie's real passion is her legacy of giving back to accomplish the spiritual call on her life. Her work at the Rose Home for women of substance abuse, and her volunteering at Dupont Hospital are two examples of her gift left by will.

Her degrees from Evangel Bible College and Indiana University have provided the academic requirements to consulting. However, her manufacturing experience in the automotive industry has provided the real "hands-on" bruises, bumps and wisdom to consulting.

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Carrie's role in Van Daele & Associates, Inc. is primarily providing training to her Associates' about effective

Next PDM:

Joint Meeting with NAPM

Hope to see you at the PDM's!!

Special Points of Interest

- www.apics.org
- www.apics-col.org
- president@apics-col.org
- chairman@apics-col.org
- education@apics-col.org

Membership Information:**Membership News**

Current Membership Total: 306

Professional Members: 264

Corporate Voting Members: 29

Student Associate Members: 12

Retired Members: 1

Corporate Associates (not included in total): 88

New Members

Bryan Bolyard

Monica Starkey

President's Message

Thanks to everyone who attended last months PDM on Forecasting. Unfortunately I was unable to attend. I would love to have your feedback on the speaker. Feel free to send me an email and let me know how you feel he did for us, my door is always open. I am looking forward to seeing all of you again soon at the next PDM in November. Don't forget to register at www.apics-col.org.

Make sure and visit our website at APICS-COL.ORG. Our VP of Electronic Media has spent quite a bit of time on it and has done a nice job. If you would send us your feedback on things you would like to see added to the site that would be helpful. Feel free to forward them to president@apics-col.org and I will send them on. Again, we appreciate your feedback.

Don't forget to register for the National Conference in Orlando this year. There will be lots of information, knowledge, and networking. While you are there you will not want to miss the expo, speakers, or those one of a kind tours. If you are going to the National Conference this year please send me an email (president@apics-col.org), I would like the chance to meet you for lunch.

Finally, if find yourself with extra time contact me at president@apics-col.org we still have a few board positions open this year.

Sincerely,

Teresa L. Severt, CPIM

President, APICS Columbus



Education Program

Contact: Steve Fedan, VP of Education Administration (614-877-1781) or education@apics-col.org

CPIM Certification Review Courses:

All five modules (Basics of Supply Chain Management, Master Planning of Resources, Detailed Scheduling and Planning, Execution and Control of Operations and Strategic Management of Resources) will be offered three times – Fall, Winter and Spring. These courses are an excellent review for those seeking the CPIM designation. There are no test or grades issued for these courses, only a certificate of Completion.

Fundamentals and CIRM Certification Review Courses:

This curriculum will be scheduled as demand arises. A minimum of six students must be enrolled to start a session. Schedule dates will be determined during enrollment to satisfy both students and instructor.

CPIM:

Basics of Supply Chain Management (BASICS)

Registration Cut Off

Dates: December 9, 2006 and December 16, 2006 Saturday 8am—5pm November 28, 2006
Instructor: TBD Location: TBD

Master Planning of Resources (MPR)

Begins: January 13, 2007 and January 20, 2007 Saturday 8am—5pm January 3, 2007
Instructor: TBD Location: TBD

Detailed Scheduling and Planning (DSP)

Begins: February 10, 2007 and February 18, 2007 Saturday 8am—5pm January 31, 2007
Instructor: TBD Location: TBD

Execution and Control of Operations (ECO)

Begins: March 10, 2007 and March 17, 2007 Saturday 8am—5pm February 28, 2007
Instructor: TBD Location: TBD

Strategic Management of Resources (SMR)

Begins: April 14, 2007 and April 21, 2007 Saturday 8am—5pm April 4, 2007
Instructor: TBD Location: TBD

COURSE REGISTRATION FORM

Name: _____

Company: _____

Company Address: _____

Home Address: _____

Work Phone: () _____ Home: () _____

APICS Member # _____ NAPM Member # _____

E-Mail: _____

CPIM (Please check courses desired) Course Fees (each)

Basics ECO Member \$275.00 MAIL REGISTRATION WITH PAYMENT TO:
 DSP SMR Non-member \$350.00 Steve Fedan APICS
 MPR PO Box 2068

Total \$ _____ Westerville, OH 43086

MAKE CHECK PAYABLE TO: Columbus APICS Check: _____

Authorized Signature: _____ Pay Pal: Check Website

No acknowledgements will be mailed from this registration. If course information changes an email will be sent to the registered attendees. For best results, please register early. If payment and registration cannot be received by mail 2 weeks before the course begins, please send an e-mail notice to education@apics-col.org to ensure your seat in the course.

Continued from page 1

Carrie's role in Van Daele & Associates, Inc. is primarily providing training to her Associates' about effective training techniques, which are passed-on to the client. Her other areas of expertise includes:

- Strategic planning and financial management of consulting practice
- Leadership Responsibilities
- Team Development
- Sales/Marketing
- Continuous Process Improvement
- Train the Trainer System

Carrie is the heart and soul of Van Daele & Associates, Inc. That same heart and soul is emulated from each Associate to the client.

Capture Your Human Capital Before You Lose It

10 million more jobs than people

-work force shortage-

167 million skilled jobs to fill with only 157 million workers.

2.6 new jobs created for each new person

Business who can harness employee knowledge will survive

“What is your role in this employer crisis?”

Topic

“Do you have a plan in place to retain Human Capital over time?”

“Is your Human Capital effectively protected and leveraged?”

“Is your business structured to optimize Human Capital?”

The next wave of economic growth is going to come from knowledge-based businesses – those with the intellectual capital to enable them to make smart products and services.

No matter what type of business it is- manufacturing, retail, service- it will be necessary to manage the knowledge of that company's personnel to achieve economic growth.

Companies that create infrastructures to promote innovation and continual learning will flourish. Those that do not will struggle to stay in business.

Speaker: Carrie Van Daele,

President/CEO, Van Daele & Associates, Inc. and Published Author, see link to book

WWW.VTRAIN.US



Four objectives:

To learn about how knowledge is captured and moved around at your company.

To learn about your responsibility for knowledge at your company.

To learn about how you would react if 21.3% of your work force retired today.

To learn how to cultivate, develop and retain the knowledge at your company.

To learn how to protect and leverage the knowledge at your company.

APICS REFERENCES:

Mr. Alan Chell, APICS, South Bend, IN 574.239.2444

Ms. Susan Ward, APICS, Cincinnati, OH susan.ward@fmr.com

Ms. Elizabeth Bierlein, APICS, Kalamazoo, MI Elizabeth.a.bierlein@pfizer.com

Mr. Bruce Brechin, APICS, Toledo, OH bbrechin@firstsolar.com 419.662.8500

DWF Student Paper Competition 2006:

We just received the final results of the 2006 DWF Student Paper Competition. Ryan, Kanwar, and Krikanth's paper (Students from our Ohio State Student Chapter), "Operations in Emerging Markets: China" won **2nd place** in the International Graduate category! Our sincere congratulations on your outstanding accomplishment.

Your achievement will be on display for everyone to see at the APICS National Conference in Orlando Florida.

Great job!!! And Thanks for your interest in APICS.

Platinum Chapter Benchmarking and Reporting (C-BAR) or Passport

Congratulations! Your chapter has qualified for the platinum Chapter Benchmarking and Reporting (C-BAR) or Passport to Future Improvement award level. Your award submission demonstrated your chapter's dedication to providing exemplary member services and professional development opportunities to APICS members and customers.

To commemorate your achievement, your chapter will be recognized at the 2006 APICS Conference and Exposition in Orlando. Special recognition includes:

- ✦ Seating in the front rows at the general session, designated especially for platinum chapters
- ✦ Special recognition of your platinum status in the APICS Honor Roll, signs, and presentations throughout the conference
- ✦ Special recognition in APICS *Leadership Central* newsletter, November issue
- ✦ Mention on APICS Web site in the Volunteer Resources section

Coming soon!!! New C-BAR medallions and electronic versions of your award to post on your chapter Web site

Thank you for your commitment to chapter excellence. I look forward to more great accomplishments from the Columbus Chapter in the years ahead.

Good job and keep up the great work!

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