



Professional Development Meeting

November 18th, 2003, 6:00 pm
DaVinci's Restaurant
4740 Reed Rd.
Columbus, OH 43220

SALES AND OPERATIONS PLANNING

How Management Drives Manufacturing

Sales and Operations Planning is Management's set of tools to manage manufacturing. It is the link between Demand Management and the Master Schedules. It requires Management's attention and expertise. Those executives who wish to determine and control results, rather than review poor performance after the fact and take action later, are more than willing to participate. Monthly Sales and Operations Planning meetings can be Management's most effective means for communicating Customer Service, Financial, and Human Resource policies to Manufacturing. They are often the most important regular discussions for determining future actions that lead to the best levels of manufacturing performance. This presentation will identify the Critical Success Factors for Sales and Operations Planning.

Agenda:

6:00 – 6:30 Social/Networking
6:30 – 7:15 Announcements/Dinner
7:15 – 8:15 Speaker

The Menu

Chicken Roma with spaghetti
Tossed salad with dressing
Rolls and butter
Cherry pie, Coffee or tea

BIOGRAPHY

Jack Gips is President of Jack Gips, Inc., a firm that provides high quality consulting and education to manufacturing companies.

Jack has spent 33 years in Manufacturing, as both a practitioner and a consultant. He has helped companies in many diverse industries improve their performance in manufacturing.

Jack has a B.S. and an M.B.A. degree from Case Western Reserve University. He served as Chairman of the 1977 APICS International Conference. He has served as a member of the APICS Curricula & Certification Council, Subcommittee for Production Activity Control, and the JIT Subcommittee. He is certified at the fellow level and speaks at numerous professional society meetings.

He has authored numerous articles and was Editor of the "Capacity Planning" chapter in The Production and Inventory Control Handbook.

Open Board Positions

If you or anyone you know is interested in assisting this year on the Columbus Chapter Board please contact our Chairman of the Board, Burl Scott at: chairman@apics-col.org

Vacant Board Positions:

- Secretary
- VP of Company Coordination
- VP Programs
- VP Meeting Arrangements

Professional Development Schedule

December 16 - APICS/ISM Joint Meeting -
Visual Lean Manufacturing, Gumshoe, KI,
location: Villa Milano

January 20 – TBD

February 17 - APICS/ASQ/IIE Joint Meeting -
Future Trends in Technology for Mfg and Dist,
location: Villa Milano

March 20 - Top Management Night, location:
Villa Milano Columbus Chapter Statistics

April 20 – TBD

May 18 - TBD

Columbus Chapter #99 Statistics

V.P. Membership: Bill Thurston, CPIM, CIRM, C.P.M.

• Total Membership including students	476
• New Members	1
• Susan Basye	
• Regular and Corporate Memberships	451
• Regular Members	391
• Corporate Members	60
• Student Members	24
• OSU	23
• DeVry	1
Certifications - among active members	
• CPIMs	156
• CFPIMs	4
• CIRMs	18
Certification Maintenance completed	49
Certification Maintenance required	60
Percent maintained	82%

Websites to Check Out

Check you local chapter website at
www.apics-col.org

Check out the national website at
www.apics.org

Check out the region 3 website at
www.region3.org

The Columbus APICS Newsletter is published 10 (ten) times per year, August through May, and mailed to APICS Chapter #99 members, as well as Regional Officers. VP Publications: Teresa Severt.

November, 2003

President's Message

There are no classes scheduled for the fall education program, total registration fell far short of what is needed to conduct classes. Our Web site has a feedback segment; any feedback on additional courses desired or any other comments on the education program are appreciated

Recertification for your CPIM/CIRM/CFPIM designation is right now. The National Headquarters will provide you with the forms and what is required for submission. When applying for recertification – per the latest information – you will not be required to submit documentation to substantiate your application but National will do random checks for verification. It will be your responsibility to have that documentation should you be requested to verify the data submitted.

Our November speaker – Jack Gips of Jack Gips Inc. – is an internationally known speaker and consultant. His topic should be of interest to all. His firm is currently working with a local firm – Cardinal Health.

There are still some openings on the Board of Directors but they are beginning to fill up so contact a board member ASAP so you are not left out on this opportunity.

Steve Fedan
President
APICS Columbus Chapter #99

EDUCATION PROGRAM – WINTER 2003 TO SPRING 2004

CLASS SCHEDULES:

Winter 2003/2004:

CPIM Review - 1st class is the week of 12/06/03
Last scheduled class is the week of 03/15/04
Registration cut off 11/21/03

Spring 2004:

CPIM Review - 1st class is the week of 04/05/04
Last scheduled class is the week of 05/31/04
Registration cut off 03/29/04

Scheduling Specifics:

A class matrix for each specific session will be listed in future newsletters and on the website outlining the specific date of the week, the instructor and class location. Course fees and a registration form will be included on both media.

APICS – Columbus Chapter #99: Winter Class Offerings

Contact: Valerie Seus, VP of Education Administration (937) 209-4444 or education@apics-col.org

CPIM:

Detailed Scheduling and Planning (DSP)

- Dates: January. 31, 2004 and February. 7, 2004 Saturday
- Instructor: Tracy Horn, CPIM
- Location: TBD

Strategic Management of Resources (SMR)

- Dates: March 13, 2004 and March 20, 2004 Saturday
- Instructor: Steve Fedan, CPIM, CPM
- Location: TBD

Basics of Supply Chain Management (BASICS)

- Dates: December 6, 2003 and December 13, 2003 Saturday
- Instructor: Hal Searl, CFPIM
- Location: TBD
- Registration: Currently open and due by Nov. 21, 2003

Execution and Control of Operations (ECO)

- Dates: February 21, 2004 and February 28, 2004 Saturday
- Instructor: Mick Pennington, CPIM, CIRM
- Location: TBD

Master Planning of Resources (MPR)

- Dates: January 10, 2004 and January 17, 2004 Saturday
- Instructor: Vera Hancher, CPIM
- Location: TBD

Train the Trainer

- Dates: November 14 thru November 16, 2003
- Registration: Before November 7, 2003
- Location: TDCI

NOTE: Locations will be updated on the web site, apics-col.org, as they become available.

CIRM: These will be scheduled per demand. A minimum of six is needed to start a class.
 NOTES: CPIM classes are 2 weeks long.
 CIRM classes are 9 weeks long. Scheduled per demand. A minimum of six is needed to start a class.
 Fundamentals class is 11 weeks long.
 The BASICS module is the suggested prerequisite to other CPIM modules.
 Train the Trainer: We will be holding two (2) Train the Trainer courses November 14-16 at
 TDCI in Columbus. Registration is limited and is due by November 7. Contact Valerie Seus,
 VP of Education Administration (937) 209-4444 or education@apics-col.org
 Textbooks are optional and recommended by instructors in the first class.
 It is important to attend the first class.
 TBD* - If the first Basics course is filled up we will offer a second class.

COURSE FEES:

CPIM Courses:		Fundamentals Course:	
APICS/NAPM members:	\$275 (includes student guide)	APICS/NAPM members:	\$350 (includes student guide)
Non-members:	\$350 (includes student guide)	Non-members:	\$425 (includes student guide)

**Note: Due to the increase in course manuals, class fees have been raised \$25.00 per registration.

**Nonmembers can apply for APICS membership along with course registration.

**** Please mail the registration form included in this newsletter.**

COURSE REGISTRATION FORM

Name: _____
 Company: _____
 Company
 Address: _____
 Home Address: _____
 Work Phone: () _____ Home: () _____
 APICS Member # _____ NAPM Member # _____
 E-Mail: _____

<u>Fundamentals (Please check courses desired)</u>	<u>Course Fees (each)</u>	<u>CPIM (Please check courses desired)</u>	<u>Course Fees (each)</u>
<input type="checkbox"/> Fundamentals of Inventory Control	Member \$ 350.00	<input type="checkbox"/> Basics	Member \$275.00
<input type="checkbox"/> Fundamentals of Manufacturing Control	Non-member \$425.00	<input type="checkbox"/> DSP	Non-member \$350.00
		<input type="checkbox"/> MPR	
		<input type="checkbox"/> ECO	
		<input type="checkbox"/> SMR	

Total \$ _____

MAIL REGISTRATION WITH PAYMENT TO:

Valerie Seus / APICS	Check: _____
PO Box 2068	Visa/MC Acct#: _____ - _____ - _____ - _____
Westerville, OH 43086	Expiration date: _____
	Authorized Signature: _____

MAKE CHECK PAYABLE TO: Columbus APICS

No acknowledgements will be mailed from this registration. If course information changes an email will be sent to the registered attendees. For best results, please register early. If payment and registration cannot be received by mail 2 weeks before the course begins, please send an e-mail notice to education@apics-col.org to ensure your seat in the course.

Burl K. Scott, PDSI
 614-325-5576
 President
 Steve Fedan, C.P.M., CPIM

Columbus Chapter – APICS

Education Program Winter 2003 to Spring 2004

Contact: Valerie Seus, VP of Education Administration (937) 209-4444 or education@apics-col.org

CPIM Certification Review Courses:

All five modules (Basics of Supply Chain Management, Master Planning of Resources, Detailed Scheduling and Planning, Execution and Control of Operations and Strategic Management of Resources) will be offered two more times – Winter and Spring. These courses are an excellent review for those seeking the CPIM designation. There are no test or grades issued for these courses, only a certificate of Completion.

Fundamentals Courses:

This curriculum will be schedules as demand arises. A minimum of seven students must be enrolled to start a session. Schedule dates will be determined during enrollment to satisfy both students and instructor.

CIRM Certification Review Courses:

This curriculum will be schedules as demand arises. A minimum of six students must be enrolled to start a session. Schedule dates will be determined during enrollment to satisfy both students and instructor.

Accelerated CPIM Review Courses:

The accelerated program – three Saturdays – will be offered in the summer session as in the previous year and one course each term if demand justifies holding a course and a suitable facility allowing use on Saturdays can be found.

Program Features:

- * A cut-off date has been established for each class session. Prior registration is required to allow for scheduling class materials, locations and instructors. No walk in registration.
- * Flex Classes – the students and the instructors can vary the class length and number of meetings as long as it is unanimous and a minimum of 16 hours for CPIM and all course material is satisfactorily covered.
- * You do not have to be an APICS member to take the class; there are separate fees for members and non-members.



COLUMBUS CHAPTER #99
P.O. Box 2068
Westerville, OH 43086

PRESORTED
FIRST CLASS
U.S. POSTAGE
PAID
Columbus, OH
Permit No. 7999

ADDRESS SERVICE REQUESTED

Columbus APICS Phone 614-470-4609

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